

600 Boyce Road Pittsburgh, PA 15205

douglaslabs.com 1-800-245-4440 January 20, 2015

RE: Douglas Laboratories 2015 Production Update

Dear Valued Practitioner,

I hope your new year is off to a great start. It has already been a productive 2015 here at Douglas Laboratories and I am pleased to share our latest production update.

Since our last communication to you in December, the momentum of improvement has continued and we have reduced the number of backordered products by a further 19%. Our team is working diligently to maintain and build on these recovery efforts to ensure our products reach you in a timely manner.

Should you have any questions about a new or current order, your sales representative and Customer Service team (800-245-4440) are at the ready. As we resolve this situation, we would also like to remind you we are making products from our sister company, Pure Encapsulations, a leading manufacturer of hypoallergenic supplements, available at a 15% discounted rate along with free shipping. Call 800-753-2277 and our dedicated customer service representatives will assist you with your Pure Encapsulations order.

In addition to our production efforts, our team is busy gearing up for the Integrative Healthcare Symposium in New York City next month. We are sponsoring a special Pre-Conference Workshop, "The Clinician's Toolbox: New Evidence-Based Treatment Protocols to Use in Your Practice Tomorrow" on February 18, 2015 featuring four industry experts. Space is limited so we encourage you to register early (please note IHS conference registration is not required to attend this workshop). For more information visit our News & Events page.

In closing, on behalf of the entire Douglas Laboratories team, I would like to reiterate our sincere appreciation for your continued loyalty and patience. I look forward to being in touch with future updates.

Best Regards,

Timothy J. Monk, Jr.

Senior Vice President of Sales and Marketing

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